#### ASSEMBLY BILL NO. 258–ASSEMBLYMEMBERS MOORE; KASAMA AND LA RUE HATCH

# FEBRUARY 18, 2025

## Referred to Committee on Commerce and Labor

### SUMMARY—Revises provisions relating to brokerage agreements. (BDR 54-741)

FISCAL NOTE: Effect on Local Government: No. Effect on the State: No.

EXPLANATION - Matter in *bolded italics* is new; matter between brackets [omitted material] is material to be omitted.

## AN ACT relating to real estate; requiring brokerage agreements to be in writing; and providing other matters properly relating thereto.

#### Legislative Counsel's Digest:

1 Existing law provides for the licensure and regulation of real estate brokers, 2 3 4 5 6 real estate broker-salespersons and real estate salespersons by the Real Estate Division of the Department of Business and Industry. (Chapter 645 of NRS) Existing law defines "brokerage agreement" to mean an oral or written contract between a client and a broker in which the broker agrees to accept valuable consideration from the client for assisting, soliciting or negotiating the sale, purchase, option, rental or lease of real property, or the sale, exchange, option or 7 8 purchase of a business. (NRS 645.005) Existing law imposes various requirements 9 relating to such brokerage agreements, including, without limitation, requirements 10 concerning: (1) the duties of a licensee who has entered into a brokerage agreement 11 to represent a client in a real estate transaction; (2) the delivery of a copy of a 12 brokerage agreement to a client; and (3) the form and contents of a brokerage 13 agreement which includes a provision for exclusive representation. (NRS 645.254, 14 645.300, 645.320) Section 2 of this bill revises the definition of "brokerage 15 agreement" to remove provisions which provide that an oral contract may constitute 16 a brokerage agreement, thereby requiring a brokerage agreement to be in writing.

**Sections 1, 3 and 5** of this bill revise references to written brokerage agreements to reflect that, under section 2, a contract is required to be in writing to constitute a brokerage agreement. Section 4 of this bill similarly eliminates a requirement that certain brokerage agreements be in writing which is made redundant by section 2.





#### THE PEOPLE OF THE STATE OF NEVADA, REPRESENTED IN SENATE AND ASSEMBLY, DO ENACT AS FOLLOWS:

1 Section 1. NRS 624.031 is hereby amended to read as follows: 2 624.031 The provisions of this chapter do not apply to:

3 1. Work performed exclusively by an authorized representative 4 of the United States Government, the State of Nevada, or an incorporated city, county, irrigation district, reclamation district, or 5 6 other municipal or political corporation or subdivision of this State.

7 2. Any entity that is recognized as exempt under section 8 501(c)(3) of the Internal Revenue Code, 26 U.S.C. § 501(c)(3), 9 which:

10 (a) Enters into a contract or other agreement with the State of Nevada, or an incorporated city, county, irrigation district, 11 12 reclamation district, or other municipal or political corporation or 13 subdivision of this State, to facilitate the repair or maintenance of 14 properties, including, without limitation, weatherization and energy 15 efficiency services;

16 (b) Facilitates work to be performed on such a property by a 17 person licensed pursuant to this chapter; and

(c) Is a party with the owner of such a property and a person 18 19 licensed pursuant to this chapter to a contract or agreement for the 20 work on the property.

An officer of a court when acting within the scope of his or 21 3. 22 her office.

23 Work performed exclusively by a public utility operating 4. 24 pursuant to the regulations of the Public Utilities Commission of 25 Nevada on construction, maintenance and development work incidental to its business. 26

27 5. An owner of property who is building or improving a 28 residential structure on the property for his or her own occupancy 29 and not intended for sale or lease. The sale or lease, or the offering 30 for sale or lease, of the newly built structure within 1 year after its 31 completion creates a rebuttable presumption for the purposes of this 32 section that the building of the structure was performed with the 33 intent to sell or lease that structure. An owner of property who 34 requests an exemption pursuant to this subsection must apply to the 35 Board for the exemption. The Board shall adopt regulations setting 36 forth the requirements for granting the exemption.

37 Any work to repair or maintain property the value of which 6. is less than \$1,000, including labor and materials, unless: 38

39 (a) A building permit is required to perform the work;

(b) The work is of a type performed by a plumbing, electrical, 40 41 refrigeration, heating or air-conditioning contractor;





1 (c) The work is of a type performed by a contractor licensed in a 2 classification prescribed by the Board that significantly affects the 3 health, safety and welfare of members of the general public;

(d) The work is performed as a part of a larger project:

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(1) The value of which is \$500 or more; or

6 (2) For which contracts of less than \$500 have been awarded 7 to evade the provisions of this chapter; or

8 (e) The work is performed by a person who is licensed pursuant9 to this chapter or by an employee of that person.

10 7. The sale or installation of any finished product, material or 11 article of merchandise which is not fabricated into and does not 12 become a permanent fixed part of the structure.

13 8. The construction, alteration, improvement or repair of 14 personal property.

9. The construction, alteration, improvement or repair financed
in whole or in part by the Federal Government and conducted within
the limits and boundaries of a site or reservation, the title of which
rests in the Federal Government.

19 10. An owner of property, the primary use of which is as an 20 agricultural or farming enterprise, building or improving a structure 21 on the property for his or her use or occupancy and not intended for 22 sale or lease.

23 Construction oversight services provided to a long-term 11. 24 recovery group by a qualified person within a particular geographic 25 area that is described in a proclamation of a state of emergency or 26 declaration of disaster by the State or Federal Government, 27 including, without limitation, pursuant to NRS 414.070. A long-28 term recovery group may reimburse such reasonable expenses as the 29 qualified person incurs in providing construction oversight services to that group. Except as otherwise provided in this subsection, 30 31 nothing in this subsection authorizes a person who is not a licensed 32 contractor to perform the acts described in paragraphs (a) and (b) of 33 subsection 1 of NRS 624.700. As used in this subsection:

34 (a) "Construction oversight services" means the coordination35 and oversight of labor by volunteers.

(b) "Long-term recovery group" means a formal group of
volunteers coordinating response and recovery efforts related to a
state of emergency or disaster that is proclaimed or declared by the
State or Federal Government.

40 (c) "Qualified person" means a person who possesses the 41 abilities, education, experience, knowledge, skills and training that a 42 long-term recovery group has identified as being necessary to 43 provide construction oversight services for a project to be performed 44 by that group.





1 12. A person licensed as a real estate broker, real estate broker-2 salesperson or real estate salesperson pursuant to chapter 645 of 3 NRS who, acting within the scope of the license or a permit to 4 engage in property management issued pursuant to NRS 645.6052, 5 assists a client in scheduling work to repair or maintain residential property pursuant to a [written] brokerage agreement or a property 6 agreement. Such assistance includes, without 7 management limitation, assisting a client in the hiring of any number of licensed 8 9 contractors to perform the work. Nothing in this subsection authorizes the performance of any work for which a license is 10 required pursuant to this chapter by a person who is not licensed 11 pursuant to this chapter or the payment of any additional 12 13 compensation to a person licensed as a real estate broker, real estate 14 broker-salesperson or real estate salesperson for assisting a client in 15 scheduling the work. The provisions of this subsection apply only if 16 a building permit is not required to perform the work and if the value of the work does not exceed \$10,000 per residential property 17 18 during the fixed term of the written brokerage agreement, if the 19 assistance is provided pursuant to such an agreement, or during a 20 period not to exceed 6 months if the assistance is provided pursuant 21 to a property management agreement. As used in this subsection:

(a) "Brokerage agreement" has the meaning ascribed to it in
NRS 645.005.

(b) "Property management agreement" has the meaning ascribedto it in NRS 645.0192.

(c) "Real estate broker" has the meaning ascribed to it inNRS 645.030.

(d) "Real estate broker-salesperson" has the meaning ascribed toit in NRS 645.035.

(e) "Real estate salesperson" has the meaning ascribed to it inNRS 645.040.

(f) "Residential property" means:

(1) Improved real estate that consists of not more than fourresidential units; or

(2) A single-family residential unit, including a
condominium, townhouse or home within a subdivision, if the unit
is sold, leased or otherwise conveyed unit by unit, regardless of
whether the unit is part of a larger building or parcel that consists of
more than four units.

40 Sec. 2. NRS 645.005 is hereby amended to read as follows:

41 645.005 "Brokerage agreement" means [an oral or] *a* written 42 contract between a client and a broker in which the broker agrees to 43 accept valuable consideration from the client or another person for 44 assisting, soliciting or negotiating the sale, purchase, option, rental 45 or lease of real property, or the sale, exchange, option or purchase of



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1 a business. The term does not include a property management 2 agreement.

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Sec. 3. NRS 645.300 is hereby amended to read as follows:

4 645.300 When a licensee prepares or has prepared a written 5 brokerage agreement authorizing or employing the licensee to 6 purchase or sell real estate for compensation or commission, the licensee shall deliver a copy of the written brokerage agreement to 7 8 the client signing it at the time the signature is obtained, if possible, 9 or otherwise within a reasonable time thereafter. Receipt for the copy may be made on the face of the written brokerage agreement. 10 11

**Sec. 4.** NRS 645.320 is hereby amended to read as follows:

12 645.320 Every brokerage agreement which includes а 13 provision for an exclusive agency representation must:

14 1. Be in writing.

2.] Have set forth in its terms a definite, specified and complete 15 16 termination.

17 [3.] 2. Contain no provision which requires the client who 18 signs the brokerage agreement to notify the real estate broker of the client's intention to cancel the exclusive features of the brokerage 19 20 agreement after the termination of the brokerage agreement.

21 Be signed by both the client or his or her authorized **[4.] 3**. 22 representative and the broker or his or her authorized representative 23 in order to be enforceable.

Sec. 5. NRS 645.633 is hereby amended to read as follows:

25 645.633 1. The Commission may take action pursuant to 26 NRS 645.630 against any person subject to that section who is 27 guilty of any of the following acts:

28 (a) Willfully using any trade name, service mark or insigne of 29 membership in any real estate organization of which the licensee is 30 not a member, without the legal right to do so.

31 (b) Violating any order of the Commission, any agreement with 32 the Division, any of the provisions of this chapter, chapter 116, 119, 33 119A, 119B, 645A or 645C of NRS or any regulation adopted 34 pursuant thereto.

35 (c) Paying a commission, compensation or a finder's fee to any 36 person for performing the services of a broker, broker-salesperson 37 or salesperson who has not secured a license pursuant to this 38 chapter. This subsection does not apply to payments to a broker who 39 is licensed in his or her state of residence.

40 (d) A conviction of, or the entry of a plea of guilty, guilty but 41 mentally ill or nolo contendere to:

42 (1) A felony relating to the practice of the licensee, property 43 manager or owner-developer; or

44 (2) Any crime involving fraud, deceit, misrepresentation or moral turpitude. 45





1 (e) Guaranteeing, or having authorized or permitted any person 2 to guarantee, future profits which may result from the resale of real 3 property.

4 (f) Failure to include a fixed date of expiration in any [written] 5 brokerage agreement or failure to leave a copy of such a brokerage 6 agreement or any property management agreement with the client.

7 (g) Accepting, giving or charging any undisclosed commission, 8 rebate or direct profit on expenditures made for a client.

9 (h) Gross negligence or incompetence in performing any act for 10 which the person is required to hold a license pursuant to this 11 chapter, chapter 119, 119A or 119B of NRS.

12 (i) Any other conduct which constitutes deceitful, fraudulent or 13 dishonest dealing.

(j) Any conduct which took place before the person became
licensed which was in fact unknown to the Division and which
would have been grounds for denial of a license had the Division
been aware of the conduct.

18 (k) Knowingly permitting any person whose license has been 19 revoked or suspended to act as a real estate broker, broker-20 salesperson or salesperson, with or on behalf of the licensee.

(1) Recording or causing to be recorded a claim pursuant to the
 provisions of NRS 645.8701 to 645.8811, inclusive, that is
 determined by a district court to be frivolous and made without
 reasonable cause pursuant to NRS 645.8791.

25 2. The Commission may take action pursuant to NRS 645.630 26 against a person who is subject to that section for the suspension or 27 revocation of a real estate broker's, broker-salesperson's or 28 salesperson's license issued by any other jurisdiction.

3. The Commission may take action pursuant to NRS 645.630against any person who:

(a) Holds a permit to engage in property management issued
 pursuant to NRS 645.6052; and

(b) In connection with any property for which the person has
obtained a property management agreement pursuant to
NRS 645.6056:

(1) Is convicted of violating any of the provisions ofNRS 202.470;

(2) Has been notified in writing by the appropriate
governmental agency of a potential violation of NRS 244.360,
244.3603 or 268.4124, and has failed to inform the owner of the
property of such notification; or

42 (3) Has been directed in writing by the owner of the property 43 to correct a potential violation of NRS 244.360, 244.3603 or 44 268.4124, and has failed to correct the potential violation, if such





corrective action is within the scope of the person's duties pursuant
 to the property management agreement.

4. The Division shall maintain a log of any complaints that it receives relating to activities for which the Commission may take action against a person holding a permit to engage in property management pursuant to subsection 3.

7 Sec. 6. The amendatory provisions of this act apply to any 8 brokerage agreement, as defined in NRS 645.005, as amended by

9 section 2 of this act, entered into on or after October 1, 2025.

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