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**Crews, Anne**

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**From:** Crews, Anne  
**Sent:** Friday, May 02, 2003 1:29 PM  
**To:** 'joceguera@asm.state.nv.us'; 'bbuckley@asm.state.nv.us'; 'jclaborn@asm.state.nv.us'; 'mconklin@asm.state.nv.us'; 'whorne@asm.state.nv.us'; 'hmortenson@asm.state.nv.us'; 'gohrenschall@asm.state.nv.us'; 'sangle@asm.state.nv.us'; 'dbrown@asm.state.nv.us'; 'jcarpenter@asm.state.nv.us'; 'jgeddes@asm.state.nv.us'; 'dgustavson@asm.state.nv.us'; 'gmabey@asm.state.nv.us'; 'rsherer@asm.state.nv.us'  
**Cc:** 'banderson@asm.state.nv.us'; Lunceford, Michael; 'jwebb@dsa.org'; 'josephine.mills@avon.com'; 'bryan\_harrison@alticor.com'; 'athamby@dsa.org'  
**Subject:** RE: Opposition to SB 298 - being considered Monday By Nevada Assembly Judiciary Committee

Dear Assembly Judiciary Committee members:

Several legislative proposals would create business license fees on sole proprietors in Nevada, including independent contractor direct sellers such as Mary Kay Independent Beauty Consultants.

We have become aware of another bill, SB 298, which would also remove the current exemption from such fees for individuals such as direct sellers. For some reason, the bill was assigned to the Senate Judiciary Committee, versus the Taxation Committee. The bill passed the Senate, to be heard in Assembly Judiciary Committee on Monday, May 5th.

On behalf of Mary Kay Inc. and our independent sales force living and working in Nevada, we respectfully suggest that language to exempt direct sellers be put back into the bill.

We understand Nevada's need for additional revenue, but believe that the state should do all it can to nurture and encourage small business. Individuals are attracted to direct selling due to the lack of red tape and low start up costs. Direct selling provides them further career opportunity, personal growth, and chance to supplement family income. Most Mary Kay Independent Beauty Consultants and Sales Directors earn a modest income and work part-time in this business.

Any additional taxes and fees would double, triple or even quadruple direct selling start up costs, and have a chilling effect on current and potential direct sellers, whose collective millions of dollars in sales tax payments and other activities contribute greatly to Nevada's economy

Thank you for your time.

Anne Crews  
Vice President, Government Relations  
Mary Kay Inc.