

MINUTESCOMMERCE COMMITTEE - NEVADA STATE LEGISLATURE - 58TH SESSIONMAY 9, 1975

The meeting was called to order by Chairman Robinson at 2:20 P.M.

MEMBERS PRESENT: Mr. Benkovich
Mr. Demers
Mr. Getto
Mr. Harmon
Mr. Hickey
Mr. Moody
Mr. Schofield
Mr. Wittenberg
Mr. Chairman

MEMBERS ABSENT: None

SPEAKING GUESTS: Joe Midmore, Thrifty Drugs, Grand Central, Wonder World, Payless, Skaggs, and other chain stores
Dr. Broadbent
Keith McDonald, Nevada State Pharmacy Association
George Bennett, State Board of Pharmacy
George Hawes, American Association of Retired Persons
Virgil Wedge, Raley's
Bob Tucker, Nevada State Pharmacy Association
Bob Guinn, Nevada Motor Transport, Franchised Auto Dealers
Virgil Anderson, AAA
John Ciardella, Department of Motor Vehicles
George Ciapusci, State Farm Insurance
Gene Milligan, Nevada Association of Realtors
William Crow, Legal Advisor - NIC

AB 539 was taken up. Mr. Demers commented that the real estate industry and the homebuilders are now in agreement on this bill. Mr. Demers then moved that the subpoena on Mr. Angus be suspended. This was seconded by Mr. Getto and carried the committee unanimously. Mr. Demers then moved a "do pass" on AB 539. This was seconded by Mr. Harmon and carried the committee with Mr. Benkovich and Mr. Wittenberg voting "no".

Discussion was then taken up on AB 309 which:

Requires pharmacy located in certain establishments to remain open for same period as establishment and deletes provision authorizing absence of pharmacist from pharmacy.

Joe Midmore spoke on this bill. He said he was opposed to this bill in its present form but suggested amendments. A copy of these proposed amendments are attached hereto as Exhibit A.

Mr. Midmore said he did not believe it should be necessary for a pharmacy within a store to remain open when there are little or no customers in the store for the pharmacy. He said the pharmacists like this because it creates more jobs. The amendment would allow that the pharmacy could be kept open or closed in larger stores at the discretion of the ownership or management

as long as it satisfied the Board of Pharmacy with regard to public safety and as long as it provides emergency service when the rest of the store is open and the pharmacy is closed. He said they did not specify in the bill the procedure for this emergency service because it was felt that each store may want to do it a little differently. The second part of the amendment says that a pharmacy can include for licensing purposes just that portion of the store which is in fact pharmacy (not the hardware department or the grocery department, etc.). He commented that the original bill had a provision which told the man who runs a drug store in a small community in Nevada that he can't close the pharmacy section of the store and go home for lunch--he would have to close the entire store. This is very impractical for a small town druggist. Mr. Moody commented that he has had a phone call from a one-man pharmacy in Tonopah who says he would have to close his entire store and he is not in favor of that. Dr. Broadbent was present and he commented that if the bill can't be passed as it is, it should be killed.

Mr. Wittenberg then moved that AB 309 be "do passed as is". This was seconded by Mr. Harmon and carried the committee with Mr. Moody and Mr. Robinson voting "no" and Mr. Getto out of the room at the time of vote.

SB 459 was then taken up which:

Provides for regulation of retail sale of convenience drugs.

Keith McDonald spoke in favor of this bill. He said it was a technical bill which involves itself only with the control of non-prescription drugs in particular. The concern is of drugs in non-drug outlets. Historically, the Federal Government has changed the status of some drugs from non-prescription to prescription and up to one year later these drugs have been found on the shelves of stores (phisoex is an example of this). Many drugs are found on shelves which are outdated and some have not been handled properly. Aspirin, for example, turns to acetic acid if left in the sun. The Board wants to make inclusive in its control these drugs only for the safety of the public. He added that this would not be an imposition on any store. They are not really asking for control but to have the authorization to go by and check these things to make sure drugs are being handled properly and that there are no illegal drugs on the shelves. This would simply give the Board the authority to tell a store to take such items off their shelves. He added that this would help in the compliance with Federal law. Mr. McDonald said Mr. Bennett has been doing this on his own and the stores have been very cooperative but he would just like to have the authority.

At this point, Mr. Hickey moved that the "do pass" action on AB 309 be rescinded. This was seconded by Mr. Moody and carried the committee with Mr. Wittenberg voting "no". Mr. Hickey then moved that AB 309 be "indefinitely postponed". This was seconded by Mr. Harmon and carried the committee with Mr. Wittenberg and Mr. Getto voting "no".

Mr. George Bennett then spoke in favor of SB 459. He said 34 states have similar statutes and he submitted a list of these states a copy of which is attached hereto. He said the rationale of this bill is not to restrict trade in any manner but to authorize the Board to protect the public which is the Board's statutory requirement. He said this could be done right now but the Board does not have the necessary funds and this is the reason for the fee provided for in the bill. This money would pay for the postage to keep these store operators apprised and also for the Board to make a yearly inspection. He added that the Board of Pharmacy operates on fees only. They get no money from the General Fund. Mr. Bennett commented that they did not want the fee so high as to restrict trade. \$25 would be the maximum and he said they plan to charge \$10 to \$15 which would supply the fund with at least \$5,000 per year.

To a comment about the provision in the bill for \$50 fees, Dr. Broadbent explained that this would be for a two year license instead of one year. Mr. Bennett expressed that the Board would like to see that figure left at \$25 in the bill.

George Hawes spoke in opposition to this bill saying he thought it was a big "rip off" of the old and disadvantaged people. He said many places will stop selling these items if a yearly fee is required thus inconveniencing many people. He felt \$25 was too much and that the bill was an insult to older people.

Virgil Wedge was also opposed to this bill he felt it much too restrictive and commented that even the gift shop at the Ormsby House would have to obtain a certificate as would each and every little grocery store in the State. He also felt with the passage of SB 460 and SB 459, this would create the worst bureaucracy in the State. He went on to say that a little store in Pioche may not even sell \$25 worth of this type of merchandise in a year and would therefore probably cease to sell it rather than pay the yearly fee and this would be a detriment to the public. Mr. Demers added that these are probably the very stores that would need to be checked if they don't move much merchandise, many items may be outdated.

Mr. Wedge went on to say that in his 35 years of practice as an attorney he has never heard of a case of anyone making a claim against a retail outlet for injuries or damages incurred as a result of selling a drug.

Mr. Bennett commented that there is no FDA requirement that drugs have an expiration date printed on them although some companies do this voluntarily. He added, however, that an expiration date means nothing if a drug has not be handled or stored properly. He said if the Board did not need the funds provided for in this bill, they would not be asking for this piece of legislation. Many states derive their funds from the General Fund.

Bob Tucker then spoke and gave the committee an example of a case in Fallon four years ago of people sniffing Pertussin spray and becoming ill. He said all the pharmacists tried to keep the

product off the shelf and behind the counter but any grocery store you went into had this same product for sale on its shelves. He said the purpose of this bill is just to be sure the products sold are good products for the consumer--not to restrain trade.

This concluded testimony on this bill. A letter from Mr. Bennett and a list of the states having this type of legislation is attached hereto.

Discussion was then taken up on SB 504 which:

Requires persons registering motor vehicles to have certain no-fault insurance coverage; prohibits operation of motor vehicles without such coverage.

Mr. Wittenberg commented that much of the language in this bill will possibly come out in a bill in this same area from the Judiciary Committee. He felt the bill coming out would be a little better bill and felt SB 504 would have to be amended.

Bob Guinn then spoke saying that SB 504 should be held until the disposition of the bill coming out of the Judiciary Committee is determined. He did feel it was essential to pass one of them.

Virgil Anderson of AAA said they endorsed the concept of this bill. He said he believed a provision for prima facie evidence would be good.

John Ciardella spoke saying there should be a change on Page 2, Line 26 after the word "department" add "or County Assessor's Office". This would get rid of some loopholes. Mr. Ciapusci also endorsed this bill.

SB 514 was then taken up which:

Makes certain changes relating to real estate brokers and salesmen.

Gene Milligan spoke on this bill saying that it basically does three things:

1. On page 1, line 4, "townhouse" has been inserted as a housekeeping measure. This simplifies clarifies the definition. Townhouses are defined differently than condominiums and cooperatives.
2. The main thrust of the bill involves the independent contractor relationship between a Broker and a Salesman or a Broker-Salesman. NRS 645 is replete with terms such as employee, employer, employment, etc. Therefore, it has been attempted to go through and change that language deleting those terms and inserting "associated with" and other appropriate terminology.
3. Two definitions are proposed for Real Estate Broker Salesman and Real Estate Salesman.

Mr. Milligan commented that Mr. Riser of NIC has requested an amendment to that definition which he (Milligan) said he agreed to. It would change the wording to read a Real Estate Broker Salesman who provides himself with coverage under NRS 616 and 617 and delete "unless he does not qualify as an independent contractor as defined in NRS 161.105" after the word "contractor" on line 17. This same amendment would apply on Line 8 on Page 2 after the word "salesman". A copy of this amendment is attached thereto.

Mr. William Crow of the NIC spoke on this measure saying that up to this present time, Nevada has interpreted each contract the way each contract actually provides. An independent contractor relationship was considered an employer/employee relationship. If they determined a particular contract to be an employer/employee relationship, then they demanded coverage of any of the Broker-Salesmen or Salesmen. He went on to say that the real estate people wish to have this clarified so that they have the benefit of the presumption that a Broker-Salesman who complies with the provisions of the Workmen's Compensation Act of the State of Nevada would be presumed to be an independent contractor. He went on to say that in order to avoid individual interpretation of each contract, they have asked for the amendment Mr. Milligan submitted to the effect that a Real Estate Broker Salesman who provides himself with coverage under NRS 616 or 617 is presumed to be an independent contractor. This change is made both as to the Broker-Salesman and the Salesman. Mr. Milligan added that if a Salesman or a Broker-Salesman is working for a Broker and they have what they consider an independent contract agreement and the Broker-Salesman considers himself to be an individual contractor--and indeed he is--he would not need this coverage. He said most of the offices do operate that the Saleman is an individual contractor.

Mr. Milligan spoke with regard to the educational requirements. He said California passed a law with the same language and after it was passed, "college level courses" became very ambiguous and really meant nothing. He said in the interest of upgrading the profession, they wanted to be sure the education was from an accredited institution not just any type of setup that claimed to offer such education. He said the intent here was not to hurt any of the private educational establishments. He said there is presently a 75% turnover in the industry and he said this is because individuals are not receiving the proper education and this is why they have asked for two years of experience. He said the intent was to structure it so that more and more education is required and he said ultimately a BA would be required to take the real estate exam ideally. He said they want people who are well rounded with education in related areas such as banking, accounting, and economics. The way to improve is to begin laying the foundation now.

Mr. Milligan said there are two bills in this subject area. They are SB 513 and SB 514. He recommended taking the good points from SB 513 and incorporating them into SB 514 and passing SB 514.

This concluded testimony on SB 514 and discussion turned to SB 301 which:

Regulates repair work on consumer goods and provides penalties.

Joe Lawler was the only person present to testify on this bill. He said he supports the bill as amended in the Second Reprint.

With no further business, the meeting was adjourned at 3:50 P.M.

Respectfully submitted,

Joan Anderson, Secretary

AGENDA FOR COMMITTEE ON COMMERCE

Date MAY 9, 1975 Time 3:00 P.M. Room 316

SUPERSEDED PREVIOUS AGENDA POSTED FOR THIS DATE.

Bills or Resolutions
to be considered

Subject

Counsel
requested*

- AB 539 ✓ PERMITS REGISTERED REPRESENTATIVES TO OFFER SUBDIVISION LAND FOR SALE
- AB 309 ✓ Requires pharmacy located in certain establishments to remain open for same period as establishment and deletes provision authorizing absence of pharmacist from pharmacy.
- SB 301 ✓ Regulates repair work on consumer goods and provides penalties.
- SB 459 ✓ Provides for regulation of retail sale of convenience drugs.
- SB 504 ✓ Requires persons registering motor vehicles to have certain no-fault insurance coverage; prohibits operation of motor vehicles without such coverage.
- SB 514 ✓ Makes certain changes relating to real estate brokers and salesmen.
- SB 533 ✓ Shortens unlawful detainer and summary eviction proceedings against certain tenants renting on daily or weekly basis.
- SB 543 ✓ Prohibits lending institutions from charging points or raising interest rates by more than 1 percent in certain property transfers.

COMMERCE COMMITTEE
LEGISLATION ACTION

DATE May 9, 1975

SUBJECT AB 539 - Permits registered representatives to offer
subdivision land for sale.

MOTION:

Do Pass X Amend _____ Indefinitely Postpone _____ Reconsider _____

Moved By Mr. Demers Seconded By Mr. Harmon

AMENDMENT:

Moved By _____ Seconded By _____

AMENDMENT:

Moved BY _____ Seconded By _____

VOTE:	MOTION		AMEND		AMEND	
	Yes	No	Yes	No	Yes	No
Robinson	<u>X</u>	_____	_____	_____	_____	_____
Harmon	<u>X</u>	_____	_____	_____	_____	_____
Demers	<u>X</u>	_____	_____	_____	_____	_____
Hickey	<u>X</u>	_____	_____	_____	_____	_____
Moody	<u>X</u>	_____	_____	_____	_____	_____
Schofield	<u>X</u>	_____	_____	_____	_____	_____
Wittenberg	_____	<u>X</u>	_____	_____	_____	_____
Benkovich	_____	<u>X</u>	_____	_____	_____	_____
Getto	<u>X</u>	_____	_____	_____	_____	_____

ORIGINAL MOTION: Passed X Defeated _____ Withdrawn _____

AMENDED & PASSED _____ AMENDED & DEFEATED _____

AMENDED & PASSED _____ AMENDED & DEFEATED _____

Attached to Minutes May 9, 1975

58TH NEVADA LEGISLATURE

COMMERCE COMMITTEE
LEGISLATION ACTION

1313

DATE May 9, 1975

SUBJECT AB 309 - Permits pharmacy located in certain establishments to remain open for same period as establishment and deletes provision authorizing absence of pharmacist from pharmacy.

MOTION:

Do Pass X Amend _____ Indefinitely Postpone _____ Reconsider _____

Moved By Mr. Wittenberg Seconded By Mr. Harmon

AMENDMENT:

Moved By _____ Seconded By _____

AMENDMENT:

Moved BY _____ Seconded By _____

VOTE:

	<u>MOTION</u>		<u>AMEND</u>		<u>AMEND</u>	
	<u>Yes</u>	<u>No</u>	<u>Yes</u>	<u>No</u>	<u>Yes</u>	<u>No</u>
Robinson	_____	<u>X</u>	_____	_____	_____	_____
Harmon	<u>X</u>	_____	_____	_____	_____	_____
Demers	<u>X</u>	_____	_____	_____	_____	_____
Hickey	<u>X</u>	_____	_____	_____	_____	_____
Moody	_____	<u>X</u>	_____	_____	_____	_____
Schofield	<u>X</u>	_____	_____	_____	_____	_____
Wittenberg	<u>X</u>	_____	_____	_____	_____	_____
Benkovich	<u>X</u>	_____	_____	_____	_____	_____
Getto	<u>Not present at time of vote</u>					

ORIGINAL MOTION: Passed X Defeated _____ Withdrawn _____

AMENDED & PASSED _____ AMENDED & DEFEATED _____

AMENDED & PASSED _____ AMENDED & DEFEATED _____

Attached to Minutes May 9, 1975

COMMERCE COMMITTEE
LEGISLATION ACTION

DATE May 9, 1975

SUBJECT AB 309 - continued

MOTION: RESCIND DO PASS ACTION X

Do Pass _____ Amend _____ Indefinitely Postpone _____ Reconsider _____

Moved By Mr. Hickey Seconded By Mr. Moody

AMENDMENT: _____

Moved By _____ Seconded By _____

AMENDMENT: _____

Moved BY _____ Seconded By _____

VOTE:	<u>MOTION</u>		<u>AMEND</u>		<u>AMEND</u>	
	<u>Yes</u>	<u>No</u>	<u>Yes</u>	<u>No</u>	<u>Yes</u>	<u>No</u>
Robinson	<u>X</u>	_____	_____	_____	_____	_____
Harmon	<u>X</u>	_____	_____	_____	_____	_____
Demers	<u>X</u>	_____	_____	_____	_____	_____
Hickey	<u>X</u>	_____	_____	_____	_____	_____
Moody	<u>X</u>	_____	_____	_____	_____	_____
Schofield	<u>X</u>	_____	_____	_____	_____	_____
Wittenberg	_____	<u>X</u>	_____	_____	_____	_____
Benkovich	<u>X</u>	_____	_____	_____	_____	_____
Getto	<u>X</u>	_____	_____	_____	_____	_____

ORIGINAL MOTION: Passed X Defeated _____ Withdrawn _____

AMENDED & PASSED _____ AMENDED & DEFEATED _____

AMENDED & PASSED _____ AMENDED & DEFEATED _____

Attached to Minutes May 9, 1975

● Amend sec. 1, page 1, line 8, by deleting "remain open for" and insert: "when closed, provide emergen

Amend sec. 2, page 1, lines 15 through 20, and page 2, lines 1 through 14, by deleting the entire section and inserting a new section to read as follows:

SEC. 2. NRS 639.012 is hereby amended to read as follows:
639.012 "Pharmacy" means and includes every store, [or] shop or area within a mercantile establishment where drugs, controlled substances, poisons, medicines or chemicals are stored or possessed, or dispensed or sold at retail, or displayed for sale at retail, or where prescriptions are compounded or dispensed.

1318
SB459

Nevada State Board of Pharmacy

Members of the Board

N.E. Broadbent
Ely
William Shiffman
Las Vegas
Morton Stone
Las Vegas

OFFICE OF THE SECRETARY
1281 TERMINAL WAY, SUITE 217
RENO, NEVADA 89503
(702) 322-0691

Members of the Board

G.R. (Bob) Tucker
Fallon
Frank Titus
Reno
George T. Bennett
Secretary

May 2, 1975

The Honorable Robert E. Robinson
Member of the Assembly
Carson City, Nevada 89701

Dear Dr. Robinson:

Re: SB 459.

The Board of Pharmacy supports SB 459 as this bill was introduced at the request of the Board and, if passed, will enable the Board to issue permits to "retail dealers" selling non-prescription drugs.

Drug racks are common in grocery and sundry stores. We have inspected many of these racks and find that the storage conditions are not always proper. Some drug racks are placed in a prominent place near windows where the sun may shine on the products or heat blowers may be directed on the rack. Aspirin breaks down to acetic acid (vinegar), cough syrups collect a precipitate, and other drugs also deteriorate if not properly stored.

Refrigerated items have been found out on the shelf and some dated items have been found out-of-date.

Many drug racks have been found to offer for sale items that cannot be legally offered for sale on self-service shelves, but are restricted by state or federal law to sale by pharmacists: (i.e., Tincture of Iodine, Boric Acid, Wood Alcohol, Formaldehyde, etc.). A couple of years ago, products containing hexachlorophene (PhisoHex, etc.) were changed from over-the-counter status to prescription only status by the FDA. A year later, I found many drug racks containing these items.

Continued.....

The Honorable Robert E. Robinson

May 2, 1975

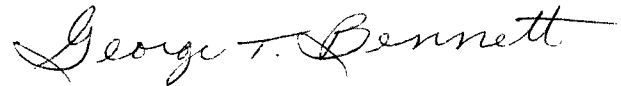
SB 459, Continued:

The \$25.00 fee is a maximum fee and the actual fee would be set by the Board by Regulation after Hearings. My recommendation to the Board will be for a \$15.00 yearly fee. This will enable the Board to inspect the drug racks yearly, which will protect both the consumer and retailer from deteriorated or illegally offered items and further protect the retailer from liability suits.

We urge favorable consideration of SB 459.

Very truly yours,

NEVADA STATE BOARD OF PHARMACY



George T. Bennett, Secretary

GTB:jb

Page 1, line 16 Insert after "broker-salesman" the phrase
"who provides himself with coverage under
NR's 616 and NR's 617" and delete
"Unless he does not qualify as an independent
Contractor as defined in NR's 616.125." after
the word "Contractor" on line 17.

Page 2, line 8 amend with the same language as
above after the word "salesman."

MEMBER COMPANIES OF THE PROPRIETARY ASSOCIATION
As of March 1975

1321

ACTIVE MEMBERS

AARBERN PHARMACAL COMPANY
Div. of Sandoz-Wander, Inc.
N.E. US #6 & Interstate #80
Lincoln, Nebraska 68501

ABBOTT LABORATORIES
North Chicago, Illinois 60064

AMERICAN FELSOL COMPANY
Div. of T. E. Watson Co.
P.O. Box 3829
Sarasota, Florida 33578

BEECHAM PRODUCTS
Western Hemisphere Division
65 Industrial South
Clifton, New Jersey 07012

BELL PHARMACAL CORPORATION
P.O. Box 1968
Greenville, South Carolina 29602

BLISTEX, INC.
700 Enterprise Drive
Oak Brook, Illinois 60521

BLOCK DRUG COMPANY, INC.
257 Cornelison Avenue
Jersey City, New Jersey 07302

BRIMMS PLASTI-LINER CO. INC.
1075 Main Street
Buffalo, New York 14209

BRIOSCHI, INC.
1901 Pollitt Drive
Fair Lawn, New Jersey 07410

BRISTOL-MYERS COMPANY
345 Park Avenue
New York, New York 10022

BROWN MANUFACTURING COMPANY
One Church Street
LeRoy, New York 14482

E. T. BROWNE DRUG COMPANY, INC.
Hillsdale, New Jersey 07642

CALGON CONSUMER PRODUCTS
COMPANY INC.
Sub. of Merck & Co., Inc.
P.O. Box 1467
Calgon Center
Pittsburgh, Pennsylvania 15230

CAMPANA CORPORATION
Div. of Purex Corporation, Ltd.
Batavia, Illinois 60510

CARBISULPHOIL COMPANY
2917 Swiss Avenue
Dallas, Texas 75204

CARTER PRODUCTS
Div. of Carter-Wallace, Inc.
767 Fifth Avenue
New York, New York 10022

CHATTEM DRUG & CHEMICAL COMPANY
1715 West 38th Street
Chattanooga, Tennessee 37409

CHESEBROUGH-POND'S INC.
33 Benedict Place
Greenwich, Connecticut 06830

CIBA-GEIGY CORPORATION
Pharmaceuticals Division
556 Morris Avenue
Summit, New Jersey 07901

COLGATE-PALMOLIVE COMPANY
Personal Care Products Division
300 Park Avenue
New York, New York 10022

COMBE INCORPORATED
240 Westchester Avenue
White Plains, New York 10604

CREOMULSION COMPANY
P.O. Box 1214
Atlanta, Georgia 30301

DENVER CHEMICAL MANUFACTURING COMPANY

35 Commerce Road
Stamford, Connecticut 06904

EX-LAX, INC.

423 Atlantic Avenue
Brooklyn, New York 11217

FATHER JOHN'S MEDICINE CO., INC.

73 Market Street
Lowell, Massachusetts. 01853

FRATELLI BRANCA & CO., INC.

12-14 Desbrosses Street
New York, New York 10013

FURST-McNESS COMPANY

120 E. Clark Street
Freeport, Illinois 61032

GEBAUER CHEMICAL COMPANY

9410 St. Catherine Avenue
Cleveland, Ohio 44104

G. E. LABORATORIES, INC.

Troutman's Laboratories, Subsidiary
P.O. Box 338
Shamokin, Pennsylvania 17872

JOHN ARTHUR GEYER CO., INC.

10 Stonehenge Road
Bedford, New Hampshire 03102

GOODY'S MANUFACTURING CORPORATION

436-440 Salt Street, S.W.
Winston-Salem, North Carolina 27108

G. C. HANFORD MFG. COMPANY

304 Oneida Street
Syracuse, New York 13201

HUMPHREYS PHARMACAL, INC.

63 Meadow Road
Rutherford, New Jersey 07070

JOHNSON & JOHNSON

Domestic Operating Company
501 George Street
New Brunswick, New Jersey 08903

C. F. KIRK LABORATORIES, INC.

655 Madison Avenue
New York, New York 10021

LAMDA PHARMACAL LABORATORIES, INC.

745 Fifth Avenue
New York, New York 10022

LAVOPTIK COMPANY, INC.

661 Western Avenue North
St. Paul, Minnesota 55103

LEWIS-HOWE COMPANY

319 South 4th Street
St. Louis, Missouri 63102

MARION LABORATORIES, INC.

10236 Bunker Ridge Road
Kansas City, Missouri 64137

JEFFREY MARTIN INC.

1020 Commerce Avenue
Union, New Jersey 07083

MENLEY & JAMES LABORATORIES

1500 Spring Garden Street
Philadelphia, Pennsylvania 19101

THE MENTHOLATUM COMPANY

1360 Niagara Street
Buffalo, New York 14213

MERRICK MEDICINE COMPANY

P.O. Box 1489
Waco, Texas 76703

MILES LABORATORIES, INC.

1127 Myrtle Street
Elkhart, Indiana 46514

MILLER-MORTON COMPANY

Sub. of A. H. Robins Company
2007 North Hamilton Street
Richmond, Virginia 23230

MITCHUM-THAYER INC.

Div. of USV Pharmaceutical Corp.
One Scarsdale Road
Tuckahoe, New York 10707

MONTICELLO DRUG COMPANY
45 Broad Street Viaduct
Jacksonville, Florida 32202

NORCLIFF LABORATORIES
P.O. Box 471
Fairfield, Connecticut 06430

NORWICH PHARMACAL COMPANY
Div. of Morton-Norwich Products, Inc.
17 Eaton Avenue
Norwich, New York 13815

NOXELL CORPORATION
11050 York Road
Baltimore, Maryland 21203

THE PFEIFFER CO.
3965 Laclede Avenue
St. Louis, Missouri 63108

PFIZER INC.
235 E. 42nd Street
New York, New York 10017

PHARMACRAFT CONSUMER PRODUCTS
Pennwalt Corporation
P.O. Box 1212
Rochester, New York 14603

PLOUGH, INC.
Sub. of Schering-Plough Corporation
P.O. Box 377
Memphis, Tennessee 38151

THE PROCTER & GAMBLE COMPANY
Toilet Goods Division
P.O. Box 599
Cincinnati, Ohio 45201

THE W. T. RAWLEIGH COMPANY
223-25 E. Main Street
Freeport, Illinois 61032

RESINOL CHEMICAL COMPANY
517 W. Lombard Street
Baltimore, Maryland 21201

REXALL DRUG COMPANY
3901 N. Kingshighway Blvd.
St. Louis, Missouri 63155

RICHARDSON-MERRELL INC.
Ten Westport Road
Wilton, Connecticut 06897

ROBERTS PROPRIETARIES INC.
41 E. 57th Street
New York, New York 10022

SCHMID LABORATORIES, INC.
Route 46 West
Little Falls, New Jersey 07424

SCHOLL, INC.
213 W. Schiller Street
Chicago, Illinois 60610

SCHUEMANN LABORATORIES, INC.
480 W. Aurora Road
Northfield, Ohio 44067

SEA BREEZE LABORATORIES, INC.
P.O. Box 15598
Pittsburgh, Pennsylvania 15244

G. D. SEARLE & CO.
P.O. Box 5110
Chicago, Illinois 60680

SEARS, ROEBUCK AND CO.
Sears Tower
Chicago, Illinois 60684

SIGMA PHARMACEUTICAL CORP.
342 Madison Avenue
New York, New York 10017

SPOHN MEDICAL COMPANY
Goshen, Indiana 46526

SQUIBB PHARMACEUTICAL COMPANY
Div. of E. R. Squibb & Sons, Inc.
P.O. Box 4000
Princeton, New Jersey 08540

S.S.S. COMPANY
P.O. Box 4447
Atlanta, Georgia 30302

STERLING DRUG INC.
90 Park Avenue
New York, New York 10016

DR. G. H. TICHENOR ANTISEPTIC CO.
P.O. Box 53374
New Orleans, Louisiana 70150

TRUETT LABORATORIES
Div. of Southwestern Drug Corporation
P.O. Box 34029
Dallas, Texas 75234

THE UPJOHN COMPANY
7000 Portage Road
Kalamazoo, Michigan 49001

WARNER-LAMBERT COMPANY
201 Tabor Road
Morris Plains, New Jersey 07950

WEEKS AND LEO COMPANY, INC.
Box 3570
Des Moines, Iowa 50322

WHITEHALL LABORATORIES
Div. of American Home Products Corporation
685 Third Avenue
New York, New York 10017

THE J. B. WILLIAMS COMPANY, INC.
767 Fifth Avenue
New York, New York 10022

THE YAGER DRUG COMPANY
Mulberry and Paca Streets
Baltimore, Maryland 21201

W. F. YOUNG, INC.
111 Lyman Street
Springfield, Massachusetts 01101

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MEMBER COMPANIES OF THE PROPRIETARY ASSOCIATION
As of March 1975

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ASSOCIATE MEMBERS

ACADEMY LABORATORIES
Box 38-1494
Miami, Florida 33138

AKWELL INDUSTRIES, INC.
Sales & Marketing Division
10 E. 53rd Street
New York, New York 10022

ALCON LABORATORIES, INC.
P.O. Box 1959
Ft. Worth, Texas 76101

CARL ALLY INC.
437 Madison Avenue
New York, New York 10022

AMERICAN BROADCASTING COMPANY
1330 Avenue of the Americas
New York, New York 10019

AMERICAN DRUGGIST
224 W. 57th Street
New York, New York 10019

AVON PRODUCTS, INC.
9 West 57th Street
New York, New York 10019

N. W. AYER & SON, INC.
1345 Avenue of the Americas
New York, New York 10019

J. T. BAKER CHEMICAL COMPANY
Broad Street
Phillipsburg, New Jersey 08865

BANNER GELATIN PRODUCTS
20730 Dearborn
Chatsworth, California 91311

TED BATES & CO.
1515 Broadway
New York, New York 10036

BATTEN, BARTON, DURSTINE
& OSBORN, INC.
383 Madison Avenue, N.Y., N.Y. 10017

BENTON & BOWLES, INC.
909 Third Avenue
New York, New York 10022

BETTER HOMES AND GARDENS
750 Third Avenue
New York, New York 10017

CLIFFORD A. BOTWAY, INC.
800 Third Avenue
New York, New York 10022

BROCKWAY GLASS COMPANY, INC.
McCullough Avenue
Brockway, Pennsylvania 15824

LEO BURNETT COMPANY, INC.
Prudential Plaza
Chicago, Illinois 60601

CARR-LOWREY GLASS COMPANY
Div. of Anchor Hocking Corp.
2201 Kloman Street
Baltimore, Maryland 21230

CASE & MCGRATH, INC.
445. Park Avenue
New York, New York 10022

CBS, INC.
51 West 52nd Street
New York, New York 10019

CHATTANOOGA GLASS COMPANY
Maryland Division
2147 Wicomico Street
Baltimore, Maryland 21230

CHURCH & DWIGHT CO., INC.
Two Penn Plaza
New York, New York 10001

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301 Sylvan Avenue
Englewood Cliffs, New Jersey 07632

*BAKING
SODA*

CLYNE DUSENBERRY, INC.
245 Park Avenue
New York, New York 10017

COMPTON ADVERTISING, INC.
625 Madison Avenue
New York, New York 10022

CONTINENTAL CAN COMPANY, INC.
5745 East River Road
Chicago, Illinois 60631

COOPER LABORATORIES
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Bedford Hills, New York 10507

CUNNINGHAM & WALSH INC.
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New York, New York 10016

DANCER-FITZGERALD-SAMPLE, INC.
347 Madison Avenue
New York, New York 10017

D'ARCY-MACMANUS & MASFUS, INC.
437 Madison Avenue
New York, New York 10022

DELLA FEMINA, TRAVISANO
& PARTNERS INC.
625 Madison Avenue
New York, New York 10022

DKG, INC.
1271 Avenue of the Americas
New York, New York 10020

THE DOW CHEMICAL COMPANY
Midland, Michigan 48640

DOYLE DANE BERNBACH INC.
20 West 43rd Street
New York, New York 10036

WILLIAM ESTY COMPANY
100 East 42nd Street
New York, New York 10017

FAMILY CIRCLE
488 Madison Avenue
New York, New York 10022

FAMILY HEALTH MAGAZINE
1271 Avenue of the Americas
New York, New York 10020

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FISONS CORPORATION
Two Preston Court
Bedford, Massachusetts 01730

C. B. FLEET COMPANY, INCORPORATED
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Lynchburg, Virginia 24505

FOOD AND DRUG RESEARCH LABS, INC.
60 Evergreen Place
East Orange, New Jersey 07018

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New York, New York 10011

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Clifton, New Jersey 07014

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New York, New York 10020

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Atlanta, Georgia 30329

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9200 Leesburg Turnpike
Vienna, Virginia 22180

HEARST MAGAZINES
959 Eighth Avenue
New York, New York 10019

HOECHST-ROUSSEL PHARMACEUTICALS
INCORPORATED
Route 202-206 North
Somerville, New Jersey 08876

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LABORATORIES, INC.
2505 Christian Street
Philadelphia, Pennsylvania 19146

HOFFMANN-LA ROCHE INC.
340 Kingsland Street
Nutley, New Jersey 07110

LEBERCO LABORATORIES
123 Hawthorne Street
Roselle Park, New Jersey 07204

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Wilmington, Delaware 19897

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New York, New York 10022

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Covina, California 91722

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Indianapolis, Indiana 46206

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Northbrook, Illinois 60062

MACFADDEN-BARTELL CORPORATION
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New York, New York 10017

INTERNATIONAL FLAVORS &
FRAGRANCES U.S.
521 West 57th Street
New York, New York 10019

MAGAZINE PUBLISHERS ASSOCIATION
575 Lexington Avenue
New York, New York 10022

INTERNATIONAL PAPER COMPANY
220 East 42nd Street
New York, New York 10017

MAILBAG INTERNATIONAL, INC.
2777 Sumner Street
Stamford, Connecticut 06905

IVERS-LEE, DIVISION OF BECTON,
DICKINSON AND COMPANY
147 Clinton Road
West Caldwell, New Jersey 07006

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P.O. Box 5439
St. Louis, Missouri 63160

KELLY, NASON, INC.
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New York, New York 10017

MCCAFFREY AND MCCALL, INC.
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New York, New York 10017

KERR GLASS MANUFACTURING CORP.
Packaging Products Division
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Lancaster, Pennsylvania 17604

MCCANN-ERICKSON, INC.
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New York, New York 10017

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641 Lexington Avenue
New York, New York 10022

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New York, New York 10022

MEDICAL ECONOMICS COMPANY
Div. of Litton Publications
550 Kinderkamack Road
Oradell, New Jersey 07649

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123 South Street
Oyster Bay, New York 11771

MONSANTO COMPANY
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St. Louis, Missouri 63166

NATIONAL BROADCASTING COMPANY
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909 Third Avenue
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1050 Wall Street West
Lyndhurst, New Jersey 07071

PHARMAVITE PHARMACEUTICAL CORP.
12801 Wentworth Street
Arleta, California 91331

PIERCE GLASS CO.
An Indian Head Company
One Railroad Avenue
Port Allegany, Pennsylvania 16743

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122 East 42nd Street
New York, New York 10017

PRECISION VALVE CORPORATION
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Yonkers, New York 10702

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Phoenix, Arizona 85077

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Washington, D.C. 20016

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Detroit, Michigan 48213

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Hanover Road
Florham Park, New Jersey 07932

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Time & Life Building
New York, New York 10020

SSC&B, INC.
1 Dag Hammarskjold Plaza
New York, New York 10017

S.S.T. CORPORATION
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New York, New York 10007

SUPERBOX, INC.
249 East 48th Street
New York, New York 10017

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Chicago, Illinois 60611

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Greenwood Avenue & Limekiln Pike
(Cedarbrook Hill, Ill)
Wyncote, Pennsylvania 19095

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New York, New York 10020

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New York, New York 10022

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New York, New York 10017

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Time & Life Building
New York, New York 10020

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New York, New York 10019

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Atlanta, Georgia 30303

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Glendale, California 91201

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375 Park Avenue
New York, New York 10022

WELLS, RICH, GREENE, INC.
767 Fifth Avenue
New York, New York 10022

WGN CONTINENTAL BROADCASTING CO.
2501 Bradley Place
Chicago, Illinois 60618

WOMAN'S DAY
1515 Broadway
New York, New York 10036

YOUNG & RUBICAM INTERNATIONAL INC.
285 Madison Avenue
New York, New York 10017